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(sell it) in terms of what the customers wants, needs, and understands (not in terms of what you've got to offer)
Gather personal information (and learn how to use it)
Built friendships (people want to buy from friends, not salesmen)

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“The ultimate aim is how the industry can put people at the centre of this transformation, moving from single use plastic to products that have a longer shelf life,” said Mr. Diggikar.

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The ultimate consumer is one who ...
The sale of such goods can happen over various channels - including brick-and-mortar, direct selling, e-commerce, television, mobile phones or tablets, and other channels. Any entity or brand that portrays itself as a store, retailer or seller to the end ... E. Human Resource Development and Skill ...

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